

Max Ferra's INTAR has lasted 25 years, bringing Latino playwrights' work to life

By DON NELSEN

 ounding an Off-Off Broadway theater is a singular act of faith. You light your candle and pray fervently that no one will blow it out.

The candle-snuffers may be an audience that doesn't like what you do; landlords who, now that you have refurbished their run-down lofts and brought playgoers into a run-down neighborhood, suddenly find other urgent uses for your space; or a government or corporation that finds you are no longer worth supporting.

If you survive 25 years, it's a blessing if not a miracle.

Example of either one: Max Ferra's INTAR – formally, In-ternational Arts Relations, Inc. but known as INTAR Hispanic Arts Center - has reached the quarter-century mark and Ferra has produced about 100 plays and directed more than 40 under its banner. The Cuban-born Ferra, who arrived here in 1959 with \$5 in his pants, begins his 25th season next Sunday with Luis Santeiro's comedy "The Lady From Havana" at his



THE CAST of "Lady from Havana,"

99-seater on Theater Row Unlike, say, the Puerto Ri-an Traveling Company, can which offers bilingual versions of the same play within the same week, Ferra pre-sents all his productions in English. Wait. This sounds as if he's losing a lot of Hispan-ic-speaking audiences.

We don't produce plays in Spanish," says the producer-director, "because our mis-sion is basically the development in the United States of Hispanic playwrights. We must develop [in English] this voice, which I consider the new voice in the U.S.

It's true that most Hispanic authors in the U.S. write in English. But what if the plays are written originally in Span-

> PLAYWRIGHT Luis Santeiro

ish by authors outside the U.S.? Ferra remains unfazed.

"We translate them," he says simply. "What we do is to commission a playwright from Spain or Latin America. Then we also commission one of our local playwrights to do the translation. It's all with the Spanish voice.

Apparently, playwright ap-proval of the translation isn't

I hope in 10

house on

years we could

fill a 1,200-seat

Ferra pauses a moment or two. "The voice. And I have the feeling that the biggest problem with INTAR is that our subject matter is so specif-ic. The Hispanic voice is still not a power in this country.

Santeiro, also Cuban-born but Miami-bred, is a seventime Emmy winner long asso-ciated with "Sesame Street."

'People ask me why I don't write in Spanish if I am writing about Hispanics. Well, I want to reach people in gen-eral but I also think that most young Hispanics, people in their '20s and '30s, speak English. If you do something in Spanish they're not likely to come, nor is the general population likely to see what you've done. If you're trying to build in this country the reality says that you have to write in English. Look at Neil Simon. He may be writing about growing up in Brighton Beach in a Jewish milieu but if he wrote in Yiddish, he wouldn't get anywhere.

or the past few years, Ferra's INTAR — like like the other theater companies on Theater Row - has trod uncertain ground as regards real estate. Nine of the original 11 not-for-profit companies are gone and another is just hanging on. Ferra looks, as one must in this daft business, to a brighter future.

"We have a lease here," he says with what appears to be total confidence, "for another eight years and we'll probably have an extra 10. I want to stay on Theater Row but I have two super-objectives. I want a bigger house, maybe 299 seats. And I would like to travel. Some of the work we do at INTAR, when we do it it's finished. I think we should commission a play, develop it in New York then

travel with it all over the U.S. think INTAR is the source of this Hispanic voice in America and we should not end it with a little run on Theater Row."

Once you get Ferra's fire ""I half hope," he declares, "that in 10 years we could fill out a 1,200-seat house on Broadway. I really do have hope. What do you think? I'm in this business without hopes?

"The blacks did it. Now you have a black play – "The Pi-ano Lesson" – that won a Pulitzer with black actors, black subject matter. Can you imagine the chances we have? We keep trying. Just like the President of the United States someday may be a His-States some day may be a mis-panic. At some point we're gonna be part of - I hate the word mainstream because it always sounds so commercial someday we're gonna be part of the decision-making power in this country.

If you are going to hope, hope big.



Charity doesn't always begin in the home. Tomorrow night, for instance, it begins at 8 p.m. at Caroline's at the Seaport - where a benefit for Citymeals-on-Wheels, which provides hot meals for elderly shut-ins, will be staged. "Saturday Night Live's" Kevin Nealon, "Bat man's" Robert Wuhl, HBO's Bob Nelson and the Comedy Channel's Susan Kolinsky will perform. Tickets are a tax-deductible \$25 and are available by calling the club at (212) 233-4900. - Hank Gallo

14. 7. 14 P. 14 14 11 71 11 14 1

MAX FERRA a barrier. Even the most famous authors defer to Ferra's judgment. Some of these Hispanic playwrights do not speak English, so how can they ap-prove (the translation)?"

Broadway.'

Ferra asks without a hint of condescension. "I guess they just have to trust me. We've done a couple by (Fernando) Arrabal, who doesn't speak enough English to know if it's a good translation. Even hen we commissioned Mario Vargas Llosa he asked me if it was a good translation. I said yes, it's good. They really take my word for it. It's basically the voice of the playwright that to me is important.

> PRODUCER Max Ferra